Company Background

ClearLight Partners, LLC is a private equity firm headquartered in Southern California that invests in established, profitable middle-market companies across a range of industry sectors including consumer products & services, business services, specialty manufacturing, industrial technology & services, and education & training.

Since inception, we’ve raised $900 million in capital across three funds from a single limited partner. Our team has extensive operating and financial experience, and we have a history of successfully partnering with owners and management teams to drive growth and create value.

Investment Criteria

- **Investment Types**
  - Investments to acquire all or part of a company
  - Management-led build-ups and industry consolidations
  - Growth capital

- **Company Characteristics**
  - Strong management team in place
  - History of growth and profitability
  - Strong underlying fundamentals; low capital intensity
  - $3-15 million in Operating Income / EBITDA

- **Investment Size**
  - $10-50 million of equity
  - ClearLight can also provide mezzanine financing with its equity investment

- **Geography**
  - Companies based in the U.S. or Canada

Investment Team

- **Michael Kaye**
  - Managing Partner

- **Andrew Brennan**
  - Partner

- **Huy Dang Vu**
  - Chief Financial Officer

- **Mark Gartner**
  - Principal
  - Head of Investment Development

- **Kyle Burke**
  - Principal

- **Jeff Manassero**
  - Principal

- **Dustin Byer**
  - Senior Associate

- **Jim Temple**
  - Associate

- **Clinton Hooks**
  - Associate

- **Ashtyn Coleman**
  - Analyst
## Current Portfolio Companies

<table>
<thead>
<tr>
<th>Company</th>
<th>Location</th>
<th>Investments</th>
</tr>
</thead>
<tbody>
<tr>
<td><a href="#">Orange Theory Fitness</a></td>
<td>Austin, TX</td>
<td>Invested Sep '18</td>
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<tr>
<td>Franchisee of Orangetheory Fitness studios</td>
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<td></td>
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</tbody>
</table>
| [ICS](#)                                  | Endicott, NY      | Invested Mar '20| Provider of IT Managed Services, cybersecurity, and cloud migration to SMBs
| [MOORE LANDSCAPES](#)                     | Chicago, IL       | Invested May '17| Commercial landscape management and winter services
| [PepperBall](#)                           | Chicago, IL       | Invested Aug '14| Less-lethal crowd control products
| [United Tactical Systems](#)             | Chicago, IL       | Invested Aug '14| Less-lethal crowd control products
| [Handel's Ice Cream](#)                  | Youngstown, OH    | Invested Oct '19| Franchisor of ice cream scoop shops
| [Katzkin Leather Interiors](#)           | Montebello, CA    | Invested Jun '07| Designer, manufacturer, and distributor of aftermarket leather interiors for automobiles and light trucks
| [Paul Fredrick](#)                       | Baltimore, MD     | Invested Dec '17| Designer and direct-to-consumer retailer of men’s apparel and related accessories
| [Paul Fredrick](#)                       | Baltimore, MD     | Invested Dec '17| Designer and direct-to-consumer retailer of men’s apparel and related accessories
| [Walker Advertising](#)                  | Torrance, CA      | Invested Aug '15| Marketing / advertising & lead generation services for law firms

## Representative Exited Investments

<table>
<thead>
<tr>
<th>Company</th>
<th>Location</th>
<th>Investments</th>
</tr>
</thead>
</table>
| [Apple & Eve](#)                          | Port Washington, NY| Exited Jul '14  | 100% fruit juice products
| [Intoxalock](#)                           | Des Moines, IA    | Exited May '17  | Designer and marketer of breath alcohol ignition interlock devices
| [TASI GROUP](#)                           | Harrison, OH      | Exited Jun '14  | Highly engineered test and measurement instruments and integrated systems
| [The Outsource Group](#)                 | St. Louis, MO     | Exited Jul '13  | Accounts receivable management services for the healthcare industry
| [Consumer Safety Technology](#)          | Des Moines, IA    |                 | For-profit, post-secondary education
| [Taymax](#)                               | Salem, NH         | Exited Jul '18  | Franchisee of Planet Fitness health clubs
| [U.S. Education](#)                       | Mission Viejo, CA |                 | For-profit, post-secondary education

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