



Company Background

ClearLight Partners, LLC is a private equity firm headquartered in Southern California that invests in established, profitable middle-market companies across a range of industry sectors including consumer products & services, business services, specialty manufacturing, industrial technology & services, and education & training.

Since inception, we've raised \$900 million in capital across three funds from a single limited partner. Our team has extensive operating and financial experience, and we have a history of successfully partnering with owners and management teams to drive growth and create value.

Investment Criteria

Investment Types

- Investments to acquire all or part of a company
- Management-led build-ups and industry consolidations
- Growth capital

Company Characteristics

- Strong management team in place
- History of growth and profitability
- Strong underlying fundamentals; low capital intensity
- \$3-15 million in Operating Income / EBITDA

Investment Size

- \$10-50 million of equity
- ClearLight can also provide mezzanine financing with its equity investment

Geography

- Companies based in the U.S. or Canada

Current Sectors of Interest



Consumer Products & Services



Business Services



Industrial Technology, Services & Manufacturing



Education & Training

Investment Team



Michael Kaye
Managing Partner



Andrew Brennan
Partner



Joe Schmidt
Operating Partner



Huy Dang Vu
Chief Financial Officer



Kyle Burke
Principal



Jeff Manassero
Principal



Doug Scherrer
Principal



Mark Gartner
Principal
Head of Investment Development



Dustin Byer
Senior Associate



Clinton Hooks
Associate



Ashtyn Coleman
Analyst



Current Portfolio Companies



Austin Fitness Group
Austin, TX
Invested Sep '18

Franchisee of Orangetheory Fitness studios



Handel's Ice Cream
Youngstown, OH
Invested Oct '19

Franchisor of ice cream scoop shops



ICS
Endicott, NY
Invested Mar '20

Provider of IT Managed Services, cybersecurity, and cloud migration to SMBs



Katzkin Leather Interiors
Montebello, CA
Invested Jun '07

Designer, manufacturer, and distributor of aftermarket leather interiors for automobiles and light trucks



Moore Landscapes
Chicago, IL
Invested May '17

Commercial landscape management and winter services



Paul Fredrick
Baltimore, MD
Invested Dec '17

Designer and direct-to-consumer retailer of men's apparel and related accessories



PepperBall

United Tactical Systems
Chicago, IL
Invested Aug '14

Less-lethal crowd control products



WALKER ADVERTISING

Walker Advertising
Torrance, CA
Invested Aug '15

Marketing / advertising & lead generation services for law firms

Representative Exited Investments



Apple & Eve
Port Washington, NY
Exited Jul '14

100% fruit juice products



Helping people to live and drive responsibly

Consumer Safety Technology
Des Moines, IA
Exited May '17

Designer and marketer of breath alcohol ignition interlock devices



TASI
Harrison, OH
Exited Jun '14

Highly engineered test and measurement instruments and integrated systems



Taymax
Salem, NH
Exited Jul '18

Franchisee of Planet Fitness health clubs



Providing insight. Driving results.

The Outsource Group
St. Louis, MO
Exited Jul '13

Accounts receivable management services for the healthcare industry



U.S. Education
Mission Viejo, CA
Exited Dec '08

For-profit, post-secondary education