

## Company Background

ClearLight Partners, LLC is a private equity firm headquartered in Southern California that invests in established, profitable middle-market companies across a range of industry sectors including consumer products & services, business services, specialty manufacturing, industrial technology & services, and education & training.

Since inception, we've raised \$900 million in capital across three funds from a single limited partner. Our team has extensive operating and financial experience, and we have a history of successfully partnering with owners and management teams to drive growth and create value.

## Investment Criteria

### Investment Types

- Investments to acquire all or part of a company
- Management-led build-ups and industry consolidations
- Growth capital

### Company Characteristics

- Strong management team in place
- History of growth and profitability
- Strong underlying fundamentals; low capital intensity
- \$4-15 million in Operating Income / EBITDA

### Investment Size

- \$10-50 million of equity
- ClearLight can also provide mezzanine financing with its equity investment

### Geography

- Companies based in the U.S. or Canada

## Current Sectors of Interest



**Consumer Products & Services**



**Business Services**



**Industrial Technology, Services & Manufacturing**



**Education & Training**

## Investment Team



**Michael Kaye**  
*Managing Partner*



**Joshua Mack**  
*Partner*



**Andrew Brennan**  
*Partner*



**Joe Schmidt**  
*Operating Partner*



**Huy Dang Vu**  
*Chief Financial Officer*



**Kyle Burke**  
*Principal*



**Jeff Manassero**  
*Principal*



**Doug Scherrer**  
*Principal*



**Mark Gartner**  
*Principal*  
*Head of Investment Development*



**Andrew Appapillai**  
*Senior Associate*



**Dustin Byer**  
*Senior Associate*



**Taylor Caswell-Chen**  
*Associate*



**Clinton Hooks**  
*Associate*



**Ashtyn Coleman**  
*Analyst*

## Current Portfolio Companies



**Austin Fitness Group**  
Austin, TX  
Invested Sep '18

*Franchisee of Orangetheory Fitness studios*



**Handel's Ice Cream**  
Youngstown, OH  
Invested Oct '19

*Franchisor of ice cream scoop shops*



**Katzkin Leather Interiors**  
Montebello, CA  
Invested Jun '07

*Designer, manufacturer, and distributor of aftermarket leather interiors for automobiles and light trucks*



**Moore Landscapes**  
Chicago, IL  
Invested May '17

*Commercial landscape management and winter services*

**Paul Fredrick**

**Paul Fredrick**  
Baltimore, MD  
Invested Dec '17

*Designer and direct-to-consumer retailer of men's apparel and related accessories*



**PepperBall**

**United Tactical Systems**  
Chicago, IL  
Invested Aug '14

*Less-lethal crowd control products*



**Walker Advertising**  
Torrance, CA  
Invested Aug '15

*Marketing / advertising & lead generation services for law firms*

## Representative Exited Investments



**Apple & Eve**  
Port Washington, NY  
Exited Jul '14

*100% fruit juice products*



**Consumer Safety Technology**  
Des Moines, IA  
Exited May '17

*Designer and marketer of breath alcohol ignition interlock devices*



**TASI**  
Harrison, OH  
Exited Jun '14

*Highly engineered test and measurement instruments and integrated systems*



**Taymax**  
Salem, NH  
Exited Jul '18

*Franchisee of Planet Fitness health clubs*



**The Outsource Group**  
St. Louis, MO  
Exited Jul '13

*Accounts receivable management services for the healthcare industry*



**U.S. Education**  
Mission Viejo, CA  
Exited Dec '08

*For-profit, post-secondary education*