



Company Background

ClearLight Partners, LLC is a private equity firm headquartered in Southern California that invests in established, profitable middle-market companies across a range of industry sectors including consumer products & services, business services, specialty manufacturing, industrial technology & services, and education & training.

Since inception, we've raised \$900 million in capital across three funds from a single limited partner. Our team has extensive operating and financial experience, and we have a history of successfully partnering with owners and management teams to drive growth and create value.

Investment Criteria

- | | |
|--------------------------------|--|
| Investment Types | <ul style="list-style-type: none"> • Investments to acquire all or part of a company • Management-led build-ups and industry consolidations • Growth capital |
| Company Characteristics | <ul style="list-style-type: none"> • Strong management team in place • History of growth and profitability • Strong underlying fundamentals; low capital intensity • \$4-15 million in Operating Income / EBITDA |
| Investment Size | <ul style="list-style-type: none"> • \$10-50 million of equity • ClearLight can also provide mezzanine financing with its equity investment |
| Geography | <ul style="list-style-type: none"> • Companies based in the U.S. or Canada |

Current Sectors of Interest



Consumer Products & Services



Business Services



Industrial Technology, Services & Manufacturing



Education & Training

Investment Team



Michael Kaye
Managing Partner



Joshua Mack
Partner



Andrew Brennan
Partner



Joe Schmidt
Operating Partner



Huy Dang Vu
Chief Financial Officer



Kyle Burke
Principal



Jeff Manassero
Principal



Doug Scherrer
Principal



Mark Gartner
*Principal
Head of Investment Development*



Annalise Begin
Associate



Andrew Appapillai
Associate



Dustin Byer
Associate



Taylor Caswell-Chen
Associate



Matt Fobbe
Associate



Ashtyn Coleman
Analyst



Current Portfolio Companies



Katzkin Leather Interiors
Montebello, CA
Invested Jun '07

Designer, manufacturer, and distributor of aftermarket leather interiors for automobiles and light trucks



Moore Landscapes
Chicago, IL
Invested May '17

Commercial landscape management and winter services

Paul Fredrick

Paul Fredrick
Baltimore, MD
Invested Dec '17

Designer and direct-to-consumer retailer of men's apparel and related accessories



Richardson
Philadelphia, PA
Invested Sep '06

Global sales training and sales performance improvement company



United Tactical Systems
Chicago, IL
Invested Aug '14

Less-lethal crowd control products



Walker Advertising
Torrance, CA
Invested Aug '15

Marketing / advertising & lead generation services for law firms

Representative Exited Investments



Apple & Eve
Port Washington, NY
Exited Jul '14

100% fruit juice products



Consumer Safety Technology
Des Moines, IA
Exited May '17

Designer and marketer of breath alcohol ignition interlock devices



TASI
Harrison, OH
Exited Jun '14

Highly engineered test and measurement instruments and integrated systems



Taymax
Salem, NH
Exited Jul '18

Franchisee of Planet Fitness health clubs



The Outsource Group
St. Louis, MO
Exited Jul '13

Accounts receivable management services for the healthcare industry



U.S. Education
Mission Viejo, CA
Exited Dec '08

For-profit, post-secondary education